



Building Strategic Value for Sustainable Growth

TWF Consulting Group is a specialist business consultancy that builds strategic value, enhanced performance, sustainable growth and value creation for its clients and stakeholders out of 3 service platforms;

Leadership, Strategy and Communications.

**“Without execution, strategy is pointless.
Without strategy, execution is aimless.”**

Dr Piyah Mehta

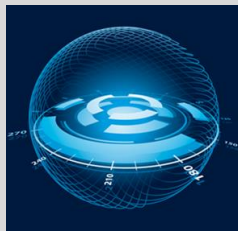


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OVERVIEW

Our aim is to enable clients to build successful strong lasting heritage and iconic brands and businesses that deliver sustainable growth and value creation on the basis of a solid six-pillar foundation: TWF understanding of its clients' needs + Expertise and skills of TWF + Trusted advisor and partner relationship between TWF and its client + 360° optimised client solutions that are researched and developed by TWF for the client with the client + The TWF international Associate Network which is used when and if relevant and required + Effective strategy implementation.



CLIENT FOCUS AND ALIGNMENT

Before TWF commences with any process, it is critically important to TWF that TWF deeply and holistically understands the client situation, aspirations, aims and expectations. This proven methodology is used with every client engagement to ensure that when processes commence, the client and TWF are wholly and totally aligned around the problem statement or issue at hand, the purpose and aim of the TWF engagement and expected outcomes.

PERFORMANCE BASED TRUSTED ADVISOR AND PARTNER

TWF strives for client relationships that are built on delivery and value contribution in the framework of a long-term performance based trusted advisor and partner basis, rather than on the traditional consultant / client approach



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TWF SERVICES PLATFORMS

LEADERSHIP

“The state of affairs of an organisation at any point in time is a direct reflection and outcome of the quality of the collective leadership and direction that the leadership team is giving the organisation. This is where everything starts and ends. Point.” Pieter Venter – Drötter Inc. TWF delivers leadership solutions that are focussed on enabling and building aligned leadership for optimised organisational performance that delivers sustainable growth and value creation.



STRATEGY

TWF strategies are based on 360° research and inclusive participation to deliver smart strategies that are simple, realistic, measurable and implementationable. TWF is passionate about strategy being effectively and well implemented. One without the other is pointless and aimless.



COMMUNICATION

TWF develops and provides holistic and effective 360° communications and public relations solutions for any situation, including investor relations, general marketing, brand and internal employee brand , transformation, celebration and crisis communications situations.



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PORTFOLIO

The unique, deep and broad knowledge, skills and experience of TWF Consulting Group has been built up over the past 35 years through 3 channels: corporate & consulting career in a number of group executive roles, military as a senior staff officer and lecturing at the graduate business schools of top universities.

INDUSTRY SECTORS: Communications, Engineering & Contracting, Equipment Handling, Financial Services, Hospitality & Tourism, Industrial Manufacturing, NGO's, Power Generation, Retail & Distribution, and Parastatals.

COMPANIES/BRANDS: **Bateman** (Global Engineering Group), **Bisonbord** (Industrial Manufacturing), **BMSSA** (Building Materials Suppliers Association of South Africa), **BRC Mesh Reinforcing** (Industrial Manufacturing), **Clough** (Australia) (Global Engineering Group), **Concor** (Construction), **Corobrick** (Industrial Manufacturing), **Criterion Equipment** (Equipment Handling), **Deloitte** (Financial Services / Audit), **Eskom** (Power Generation), **Everite** (Industrial Manufacturing), **Formica** (Industrial Manufacturing), **Genrec Engineering** (Heavy Engineering), **Hall Longmore** (Specialised Steel Engineering), **Harveytile** (Industrial Manufacturing), **Hitachi Power Systems Europe** (Global Power Generation Group), **Improvair Environmental Systems** (Environmental Control), **International Roads Association** (Global organisation with headquarters in Brazil), **Johnson Crane Hire** (Equipment Handling), **Kwikot** (Industrial Manufacturing), **Lehumo Investment Holdings** (Empowerment Fund Organisation), **Lex & Leon Corporate Events** (Event organisers and directors), **Maccaferri (Italy)** (Global Geotechnical Engineering group), **Masimba Holdings (Zimbabwe)** (Construction and Engineering), **Masonite** (Industrial Manufacturing), **Much Asphalt** (Industrial Manufacturing), **Murray & Roberts** (Global Diversified Engineering and Contracting Group), **NHBRC** (National Home Builders Registration Council), **Oconbrick** (Industrial Manufacturing), **OK Bazaars** (Major Retail), **PG Bison** (Industrial Manufacturing and Distribution), **PG Glass** (Industrial Manufacturing and Distribution), **Plascon** (Industrial Manufacturing), **PPC** (Industrial Manufacturing), **Protea Hotel Group** (Hospitality and Tourism), **Prynnsberg Estate** (Hospitality and Tourism), **Royal St Andrews Hotel** (Hospitality and Tourism), **Rocla** (Industrial Manufacturing), **Roofmasters South Africa** (Roofing Specialist), **RSC** (Steel contracting), **SABA** (South African Builders Association), **SAICE** (South African Institute of Civil Engineering Contractors), **SAIMechE** (South African Institution of Mechanical Engineering), **SANRAL** (Government Roads Agency), **Supawood** (Industrial Manufacturing), **Technicrete** (Industrial Manufacturing), **Timbercity** (Franchise Distribution), **Tenova (Italy)** (Global Mining Engineering, Equipment and Consulting Group), **Tolcon** (Toll Road Concessionaire), **Union Wagon and Carriage** (Railroad Locomotive and Carriage Design and Manufacturing), **Unplugged** (High-end Creative and Communications agency), **Urban Foundation** (NGO), **Wilsonart (USA)** (Global Industrial Manufacturing)

CONTACT US

TWF Consulting Group is a trading division of TW Fraser Holdings (Pty) Ltd
Enquiries@twfgroup.co.za www.twfgroup.co.za +27 (0) 83 643 7020
82 Neville Road, Brackendowns, Alberton, 1448, South Africa



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